



## ITESOFT announced agreement with Bristol-Myers Squibb



### Collaboration will help automate Bristol-Myers Squibb worldwide SAP® client order processing operations

ITESOFT, France's premier document capture, processing and management software developer, and a leading force on the European market, has announced the signing of a contract with Bristol-Myers Squibb Company (NYSE: BMY). Bristol-Myers Squibb will use ITESOFT.FreeMind for Orders to optimise its global order processes. ITESOFT will help Bristol-Myers Squibb work to reduce administration costs.

ITESOFT.FreeMind for Orders has been benchmarked against other main American and international offers and has been ranked first on automatic reading performances, usability, highly available and distributed architecture and expertise in processing medical and pharmaceutical orders.

The ITESOFT.FreeMind for Orders solution will automate the processing of faxed orders received by Bristol-Myers Squibb. They will be captured, automatically read and checked, and then integrated into the SAP® order management system, after which they can be viewed and stored in the form of electronic images within the OpenText DMS and SAP® Workflow systems. By automating manually performed tasks, Bristol-Myers Squibb may reduce its administration costs and increase the reliability and speed of the entire order process, from start to finish.

Initially the solution will be implemented in certain countries with full tracking and supervision within Bristol-Myers Squibb's SAP® system at Bristol-Myers Squibb's HQs in the US by means of the module ITESOFT.Dashboard for SAP® Business Suite.

*"We are proud to have been chosen by Bristol-Myers Squibb. Their decision is proof of ITESOFT's unmatched field-specific experience, which makes us the natural choice for medical and pharmaceutical companies considering automating their order processing. It also confirms that the ITESOFT product offer is competitive in the context of world-scale projects launched by multinational companies »* declares the ITESOFT Group's CEO Philippe Lijour.

Nanterre, 31 August 2009

## About ITESOFT

[www.itesoft.com](http://www.itesoft.com)

Founded in 1984, ITESOFT is a European software company specialising in developing automatic information flow processing solutions. The company has offices in Germany (ITESOFT Deutschland GmbH, Hamburg), in the UK (ITESOFT UK Ltd, Farnham) and in France (Headquarters: Aimargues (30); Paris: ITESOFT).

With unique know-how in character and shape recognition technologies, ITESOFT solutions are used by over 600 customers throughout Europe in a wide range of business sectors, including: Direct Sales, Finance, Government, Industry, Insurance, Mail Order Sales, Retirement, Services, Social Security/Healthcare, and more. These solutions handle more than a billion documents per year, optimising internal business processes and reducing costs, while increasing document handling speed and improving data reliability.

Today, ITESOFT is the French market leader for capturing and processing documents electronically, and is a major European-wide player.

Group turnover, 2008: 19,4 M€ ■ Group staff, 2008: 160 people

ITESOFT offers a complete, integrated, and flexible line of software solutions for electronically capturing, automatically processing and handling all documents entering an organisation: correspondence, forms (orders, slips), invoices, and payments (checks, bank drafts, etc.). The company's software product line is based on three core products:

- ITESOFT.FreeMind dedicated to capturing and automatically processing documents. Specific modules include:
  - ITESOFT.FreeMind Enterprise to capture and categorise all incoming documents
  - ITESOFT.FreeMind for Business to handle all kinds of business forms and documents
  - ITESOFT.FreeMind for Invoices to handle supplier invoices
  - ITESOFT.FreeMind for Orders to handle BtoB order forms
- ITESOFT.Share to handle document management and workflow, fully web based
- ITESOFT.iSpid to handle payment documents

These solutions offer advanced, seamless integrations with the market's leading ERP systems including Arcole, Coda, Infor (Anael, Baan, Smartstream, Sun Systems, ...), JDEdwards, Microsoft Dynamics, Oracle E-Business Suite, PeopleSoft, Sage, SAP®, etc..

ITESOFT's mission is to "capture 100% of all documents and automate 100% of all processes within the company".

ITESOFT has been listed on Euronext Paris since February 2001  
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## ITESOFT Press Relations

### GBC Conseil

Morgane Rybka  
159 rue de Silly  
92641 Boulogne Billancourt cedex  
Tel.: +33 (0)1 41 31 75 06  
Fax: +33 (0)1 41 31 08 17  
[morganer@gbc-conseil.fr](mailto:morganer@gbc-conseil.fr)

### ITESOFT

François Lacas  
Parc d'Affaires SILIC  
43 bd des Bouvets – 92741 Nanterre cedex  
Tel. : +33 (0)1 55 91 98 98  
Fax: +33 (0)1 55 91 99 10  
[francois.lacas@itesoft.com](mailto:francois.lacas@itesoft.com)